

We are looking for work enthusiastic people to join our journey!

Position: Sales Representative

Location: Prishtina

Working hours: 8 hours per day (from 12 to 8 pm)

We are a Recruitment company working with Investment Banks and Investment Firms in America, focusing on the Quant, Risk and Technology markets. We are looking for **money motivated** individuals to come in and be part of our story.

The ideal candidate

We will consider any experience and any background; however, any potential recruitment consultant must possess:

- Strong English speaking and writing skills
- Excellent time management and organizational skills
- Strong commercial business acumen
- A passionate desire to succeed and build a successful career
- A winning mentality
- The ability to overcome objection and be persistent

Key responsibilities

- Finding new clients/companies who are looking to hire
- Finding staff for those clients
- Maintaining client relationships
- Assisting high caliber candidates find amazing new job opportunities
- Speaking to passive candidates about jobs (cold calls)

What is on offer?

- The opportunity to work for a very profitable U.K. based firm
- Fixed Salary & Bonuses (first year expected total salary €40,000 +)
- Comprehensive and ongoing training in all aspects of the job
- Unparalleled career progression opportunities - including international relocation if desired

***Recent graduates are encouraged to apply.**

Apply by sending your resume (in English) at hr@alexanderchapmanltd.com

Only shortlisted candidates will be contacted.

For more information: www.alexanderchapmanltd.com